

# Objective

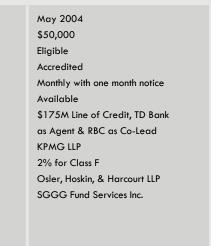
The Westboro Mortgage Investment Fund strives to be a consistent fixed income solution that produces above average risk adjusted returns for investors.

Inception Date:

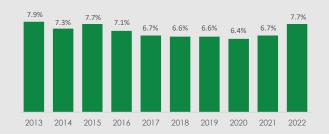
#### **Fund Details**

| Date as of:                         | Dec 31, 2023  |
|-------------------------------------|---------------|
| Portfolio Assets:                   | \$418,656,000 |
| Compounded Target Annual Yield      |               |
| (Class F):                          | 9.15%         |
| December Annualized:                | 9.60%         |
| Number of Mortgages:                | 889           |
| Average Loan Size:                  | \$471,000     |
| Percentage First Mortgages:         | 92.50%        |
| Average Loan-to-Value:              | 60.84%        |
| Loan Losses and Reserves per Annum: |               |
| 2019                                | 0.90%         |
| 2020                                | 1.81%         |
| 2021                                | 1.57%         |
| 2022                                | 0.63%         |
| Average Mortgage Interest Rate:     | 9.63%         |
|                                     |               |

| •                                  |
|------------------------------------|
| Minimum Investment*:               |
| RRSP/RRIF/RESP/TFSA:               |
| Investor Eligibility:              |
| Liquidity:                         |
| Distribution Reinvestment Plan:    |
| Leverage:                          |
|                                    |
| Auditor:                           |
| Management Fee:                    |
| Legal:                             |
| Administrator:                     |
|                                    |
|                                    |
| *Exceptions to investment advisors |
|                                    |

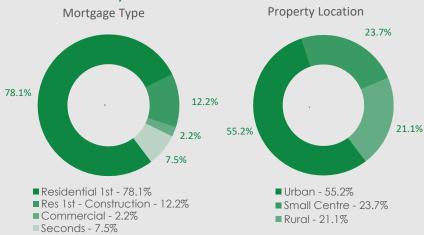


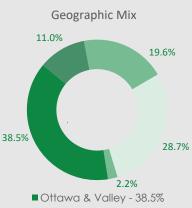
#### **Fund Performance**











■Kingston & Seaway - 11.0%

Southwestern Ontario - 19.6% Central Ontario - 28.7%



### 10 Year Historical Returns (Class F)

SINCE INCEPTION AVAILABLE UPON REQUEST

| Year | Jan   | Feb   | Mar   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   | Bonus* | Total | Compounded<br>Annual Yield |
|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|-------|----------------------------|
| 2013 | 0.67% | 0.67% | 0.67% | 0.67% | 0.67% | 0.67% | 0.67% | 0.67% | 0.58% | 0.58% | 0.58% | 0.58% | 0.00%  | 7.68% | 7.9%                       |
| 2014 | 0.58% | 0.58% | 0.58% | 0.58% | 0.58% | 0.58% | 0.58% | 0.58% | 0.58% | 0.58% | 0.58% | 0.58% | 0.10%  | 7.06% | 7.3%                       |
| 2015 | 0.58% | 0.58% | 0.58% | 0.58% | 0.58% | 0.58% | 0.58% | 0.58% | 0.58% | 0.58% | 0.58% | 0.58% | 0.44%  | 7.40% | 7.7%                       |
| 2016 | 0.58% | 0.58% | 0.58% | 0.58% | 0.58% | 0.58% | 0.58% | 0.58% | 0.54% | 0.54% | 0.54% | 0.54% | 0.00%  | 6.80% | 7.1%                       |
| 2017 | 0.54% | 0.54% | 0.54% | 0.54% | 0.54% | 0.54% | 0.54% | 0.54% | 0.54% | 0.54% | 0.54% | 0.54% | 0.00%  | 6.48% | 6.7%                       |
| 2018 | 0.54% | 0.54% | 0.54% | 0.50% | 0.50% | 0.54% | 0.54% | 0.54% | 0.54% | 0.54% | 0.54% | 0.54% | 0.00%  | 6.40% | 6.6%                       |
| 2019 | 0.54% | 0.54% | 0.50% | 0.50% | 0.50% | 0.54% | 0.54% | 0.54% | 0.54% | 0.54% | 0.54% | 0.54% | 0.00%  | 6.36% | 6.6%                       |
| 2020 | 0.54% | 0.54% | 0.54% | 0.54% | 0.54% | 0.54% | 0.50% | 0.50% | 0.50% | 0.50% | 0.50% | 0.50% | 0.00%  | 6.24% | 6.4%                       |
| 2021 | 0.50% | 0.50% | 0.44% | 0.44% | 0.44% | 0.46% | 0.46% | 0.48% | 0.50% | 0.50% | 0.50% | 0.63% | 0.65%  | 6.50% | 6.7%                       |
| 2022 | 0.50% | 0.52% | 0.52% | 0.52% | 0.60% | 0.64% | 0.66% | 0.66% | 0.67% | 0.70% | 0.70% | 0.70% | 0.00%  | 7.39% | 7.7%                       |
| 2023 | 0.70% | 0.70% | 0.70% | 0.70% | 0.70% | 0.73% | 0.73% | 0.73% | 0.75% | 0.75% | 0.80% | 0.80% | 0.59%  | 9.38% | 9.8%                       |

<sup>\*</sup> Year end top-up distributions are typically paid post year-end financial audit

VEHICLE Limited Partnership Mutual Fund Trust CLASS

F

FundSERV CODE

KEN 812

KEN 813

MANAGEMENT FEE

2%

FUND TRACKING

Bloomberg:

WESTMOR CN

## History of the fund

Founded in 2004 in Ottawa, Ontario, the Westboro Mortgage Investment Fund was initially focused on servicing the alternative residential mortgages needs of local residents. The fund has built, fostered, and maintained hundreds of relationships with broker clients, borrowers, investors, and advisors. Leveraging these long-term relationships has allowed the fund to expand in size and scope. Throughout the years, the fund has strategically expanded its lending region to include Central and Southwestern Ontario and the Gatineau region of Quebec. Today, the fund manages assets in excess of \$400 million all while maintaining the primary objective of providing investors with a consistent and stable fixed income solution for their investment portfolio.

### Key Benefits of the Fund

- Highly desirable core market Ottawa Valley
- Strong mortgage origination
- Favorable tax treatment for corporate investors (Westboro does not provide tax advice please consult your tax advisor)
- All fees and interest revenue flow directly to the fund
- Diversified portfolio of primarily short-term, residential first mortgages
- Extensive underwriting experience in private mortgages
- Average mortgage LTV < 61%, Average Beacon Score for Borrowers > 700
- Experienced management team



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